DIRECT TESTIMONY

OF

MARK MAPLE

ENGINEERING DEPARTMENT

ENERGY DIVISION

ILLINOIS COMMERCE COMMISSION

SOUTH BELOIT WATER, GAS & ELECTRIC

DOCKET NO. 02-0728

NOVEMBER 3, 2003

| 1 | Q. | Please state your name and business address. |
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| 2 | A. | My name is Mark Maple and my business address is Illinois Commerce |
| 3 | | Commission, 527 East Capitol Avenue, Springfield, Illinois 62701. |
| 4 | Q. | By whom are you employed and in what capacity? |
| 5 | A. | I am employed by the Illinois Commerce Commission ("Commission") as |
| 6 | | an Energy Engineer in the Engineering Department of the Energy Division |
| 7 | | |
| 8 | Q. | Please state your educational background. |
| 9 | A. | I hold a Bachelor of Science degree in Mechanical Engineering and a |
| 10 | | minor in Mathematics from Southern Illinois University in Carbondale, |
| 11 | | Illinois. I am currently enrolled in the MBA program at the University of |
| 12 | | Illinois at Springfield, where I have taken 24 of the required 48 hours |
| 13 | | towards my degree. Finally, I am a registered Professional Engineer |
| 14 | | Intern in the State of Illinois. |

- 15 Q. What are your duties and responsibilities as an Energy Engineer in the Engineering Department?
 - A. My primary responsibilities and duties are in the performance of studies and analyses dealing with the day-to-day, and long-term, operations and planning of the gas utilities serving Illinois. For example, I review purchased gas adjustment clause reconciliations, rate base additions, levels of natural gas used for working capital, and utilities' applications for Certificates of Public Convenience and Necessity. I also perform utility gas meter test shop audits.
 - Q. What is the purpose of this proceeding?

- A. On November 7, 2002, the Commission initiated its annual reconciliation of the Purchased Gas Adjustment ("PGA") for calendar year 2002, as filed by South Beloit Water, Gas & Electric ("South Beloit" or "Company"), pursuant to Section 9-220 of the Illinois Public Utilities Act. This investigation was initiated to determine whether South Beloit's PGA clause reflects actual costs of gas and gas transportation for calendar year 2002 and whether those purchases were prudent.
 - Q. What is your assignment within this proceeding?

| 33 | A. | My assignment is to determine if South Beloit's natural gas purchasing |
|--|----|---|
| 34 | | decisions made during the reconciliation period were prudent. |
| 35 | Q. | Have you made a determination if South Beloit's natural gas purchasing |
| 36 | | decisions made during the reconciliation period were prudent? |
| 37 | A. | Yes. Using the Commission's criteria for prudence, I have determined |
| 38 | | South Beloit's natural gas purchasing decisions were prudent. |
| 39 | Q. | What criteria does the Commission use to determine prudence? |
| 40 | A. | The Commission has defined prudence as: |
| 41 42 43 44 45 46 47 | | [] that standard of care which a reasonable person would be expected to exercise under the circumstances encountered by utility management at the time decisions had to be made. In determining whether or not a judgment was prudently made, only those facts available at the time the judgment was exercised can be considered. Hindsight review is impermissible. |
| 48 49 50 51 52 53 | | Imprudence cannot be sustained by substituting one's judgment for that of another. The prudence standard recognizes that reasonable persons can have honest differences of opinion without one or the other necessarily being 'imprudent'. (Commission v. Commonwealth Edison Company, Docket No. 84-0395, 10/7/87, p.17). |

| 55 | Q. | what material did you review to determine the prudence of South |
|----|----|---|
| 56 | | Beloit's natural gas purchasing decisions during the reconciliation |
| 57 | | period? |
| | | |
| 58 | A. | I reviewed the direct testimony of Company witness Brian |
| 59 | | Pennington. I also reviewed Company responses to numerous |
| 60 | | Staff data requests that directly addressed issues related to the |
| 61 | | prudence of South Beloit's natural gas purchasing. |
| | | |
| 62 | Q. | Does this conclude your direct testimony? |
| | | |
| 63 | A. | Yes, it does. |

STATE OF ILLINOIS ILLINOIS COMMERCE COMMISSION

ILLINOIS COMMERCE COMMISSION
On Its Own Motion

-vs-

SOUTH BELOIT WATER, GAS

AND ELECTRIC COMPANY

Reconciliation of revenues collected under gas adjustment charges with actual costs prudently

incurred.

02-0728

NOTICE OF FILING

TO ATTACHED SERVICE LIST:

YOU ARE HEREBY NOTIFIED that we have, on this 3rd day of November 2003, forwarded to the Chief Clerk of the Illinois Commerce Commission, for filing in the above-captioned docket, the Direct Testimony of the Illinois Commerce Commission Staff Witness Mark Maple of the Energy Division, Engineering Department, a copy of which is hereby served upon you.

Steven R. Knepler Supervisor Accounting Department 527 East Capitol Avenue Springfield, IL 62701

CERTIFICATE OF SERVICE

I HEREBY CERTIFY THAT copies of the foregoing Notice, together with the documents referred to therein, were served upon the parties on the attached Service List, by messenger, electronic mail, facsimile and/or first-class mail, proper postage prepaid from Springfield, Illinois, on this 3rd day of November 2003.

Steven R. Knepler Supervisor Accounting Department

SOUTH BELOIT WATER, GAS AND ELECTRIC COMPANY Docket No. 02-0728 Service List

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ILLINOIS COMMERCE COMMISSION

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